

## **Ellis County**

## Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 10/3/14

12 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Ellis County economy. 1

These 12 sectors have a total direct output of approximately \$121 million and support 978.4 jobs in Ellis County. Running the model for all 12 sectors simultaneously produces the following results:

Agriculture Contribution in Ellis Co								
Impact Type <sup>2</sup>	Employment	%	Total Value	% of Gross	Output <sup>5</sup>	% of Gross		
		Employment	Added <sup>3</sup>	Regional		Regional		
				Product <sup>4</sup>		Product		
Direct Effect	978.4	4%	20,775,260.7	1%	121,200,908.9	8%		
Indirect								
Effect	82.3	0%	10,090,849.0	1%	15,664,733.8	1%		
Induced								
Effect	145.0	1%	10,090,022.5	1%	15,933,901.9	1%		
Total Effect	1,205.7	5%	40,956,132.2	3%	152,799,544.6	10%		

As shown in the above table, agriculture, food, and food processing supports 1,205.7 jobs, or 5% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$153 million, roughly 10% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 12 agriculture, food, and food processing sectors is approximately \$41 million, or 3% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 3% of the total economy.

<sup>1</sup> Article on building a contribution analysis in IMPLAN that avoids double counting: <a href="http://www.implan.com/index.php?option=com">http://www.implan.com/index.php?option=com</a> content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

<sup>2</sup> Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

<sup>3</sup> Value added = labor income + indirect business taxes + other property type income.

<sup>4</sup> GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

 $<sup>5 \</sup>text{ Output} = \text{intermediate inputs} + \text{value added}.$ 

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

In the top ten by employment, Grain farming is the top employer in the agriculture industry with 477.8 employees. This table also shows the amount of jobs that are created by the agriculture industry in Ellis County.

Description	Total Employment	Total Output
Grain farming	477.8	35,934,449.4
Cattle ranching and farming	329.8	66,823,650.8
Support activities for agriculture and forestry	111.0	159,884.1
Food services and drinking places	26.6	1,425,287.0
Monetary authorities and depository credit intermediation activities	23.9	7,924,967.2
Animal (except poultry) slaughtering, rendering, and processing	18.8	6,214,491.8
Wholesale trade businesses	16.6	3,060,325.3
All other crop farming	15.0	7,104,970.8
Real estate establishments	11.2	1,577,197.4
Private hospitals	11.0	1,668,145.5

The Cattle ranching and farming industry directly contributes approximately \$67 million to Ellis County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

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Wholesale trade businesses	16.6	3,060,325.3
Imputed rental activity for owner-occupied dwellings	0.0	2,780,945.4
Oilseed farming	10.0	2,076,159.6
Private hospitals	11.0	1,668,145.5
Real estate establishments	11.2	1,577,197.4

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Ellis County's economy.

Oilseed farming  9.97  2,048,483,13    Grain farming  477.77  35,455,214.55    Fruit farming  0.17  134,172,05    Greenhouse, nursery, and floriculture production  0.64  384,572.89    All other crop farming  15.05  7,010,257.24    Cattle ranching and farming  329.80  65,931,144.71    Dairy cattle and milk production  5.92  1,529,819.85    Animal production, except cattle and poultry and eggs  4.42  286,021.80    Commercial logging  3.39  219,000.43    Support activities for agriculture and forestry  111.03  153,418.79    Animal (except poultry) slaughtering, rendering, and processing  18.78  6,076,427.94    Bread and bakery product manufacturing  1.47  280,134.68	Description	Employment	Output
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All 105 counties in Kansas have Implan models and agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.